

Research and Development Costs - ESTIMATED

BASIC Estimated Costs excluding 25kg and Maiden Pot per variant

Item Required	Estimated Hours / QTY per Variant	Included In Costs	Estimated time required	Estimated Pricing (excl VAT)	Estimated Total (excl VAT)	Payment Due
DEPOSIT REQUIRED AND ALLOCATED TO YOUR COD ACCOUNT	1	This is for 1 variant - an additional R10 000 per variant after this	On Signature of NDA and Manufacturing Agreement	-R 25,000.00	-R 25,000.00	UPFRONT PAYMENT AGAINST A QUOTATION (allocated to your COD account)
The below will be invoiced against the deposit until this is depleted. The internal costs are determined by Raw Material Costs. Once the deposit is depleted - work will be quoted and invoiced for upfront payment						
Preliminary Trials (per variant)	6	Time and Raw Materials and Packaging - developer to measure and invoice	2 weeks plus 1 week for stability testing	R 955.00	R 5,730.00	Invoiced against deposit until depleted
Courier Costs for samples	3	If samples required to be couriered	1 week (destination dependant)	R 150.00	R 450.00	Invoiced against deposit until depleted
Administration for ingredient requirement checks	2	All unique ingredients to be checked and certifications verified	1 week	R 955.00	R 1,910.00	Invoiced against deposit until depleted
25kg pot (Trial pot per variant)	1	Time and Raw Materials and Packaging - developer to measure and invoice	1 week plus 1 week for stability testing	TBA	TBA	Quote and paid upfront before booking is made - BASED ON RAW MATERIAL REQUIREMENTS
Packaging (Bottles, Caps, Tamper Seals, Other)		All bespoke packaging needs to be paid upfront, house packaging will be included in quotation	1 month	TBA	TBA	These need to be paid for UPFRONT and before we order these
Maiden Pot (MOQ for the variant)	1	Dependant on packaging and Raw Material (min 375kg and max 2250kg)	1 month	TBA	TBA	Quote and paid upfront before booking is made - BASED ON RAW MATERIAL REQUIREMENTS
Labels and Design	1	Design and first run need to be paid upfront (Price is QTY dependant)	1 month	R 6,000.00	R 6,000.00	These need to be paid for UPFRONT and before we order these
Accelerated Shelf Life (12 months standard)	1	Laboratory Tests per variant (Invoiced by Laboratory)	12 weeks (if 12 months)	R 9,500.00	R 9,500.00	From Maiden Pot - invoiced from Deposit until depleted, after which payment is required before continuing
Application for Kosher Certification	1	Internal application - Religious Body will invoice customer directly	1 month	R 500.00	R 500.00	Taken from Maiden Pot - invoiced from Deposit until depleted, after which payment is required before continuing
Application for Halaal Certification	1	Internal application - Religious Body will invoice customer directly	1 month	R 500.00	R 500.00	Taken from Maiden Pot - invoiced from Deposit until depleted, after which payment is required before continuing
Nutritional Information - MSC (not for export)	1	Local Nutritional Information Table	1 week	R 2,000.00	R 2,000.00	Taken from Maiden Pot - invoiced from Deposit until depleted, after which payment is required before continuing

Nutritional Information -LAB (for export)	1	Export Nutritional Information Table (Invoiced by Laboratory)	2 weeks	R 9,500.00	R 9,500.00	Taken from Maiden Pot - invoiced from Deposit until depleted, after which payment is required before continuing
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					R 36,090.00	excl VAT

Please Note:
A deposit of R25 000.00 is due and payable on receipt of NDA (for 1 variant, plus R10 000 per additional variant) - excl VAT
Timing is product / variant dependant
Pricing is valid from June 2023
All Pricing is Per Variant
All Pricing Excludes VAT
All Pricing is Raw Material Dependant and will be invoiced as per costings completed at each step
All Pricing is valid for 14 days when quotes are being issued for manufactured product
All Payments are due on invoice and next steps are based on receipt of payment for work completed
All Accounts are COD for the 1st 3 months of full production - after which a credit app needs to be completed and if successful, an account will be opened with terms